

To give people the closest possible support

#### The Nihon Chouzai Group's Unchanging Significance to Society

As the value the Nihon Chouzai Group provides continues to expand significantly, what is our unchanging significance to society? We consider that the value shared across the Group is being involved in giving people the closest possible support in all facets of their lives

We have long worked to support people in various crucial aspects of their lives, and many people consider us to be an indispensable part of their lives.

Our Mission encapsulates the pride we take in Nihon Chouzai's significance to people's lives.

From the start, our primary aim has been to contribute to the health of all people. This is as true today as ever.

We have worked to ensure that healthcare is available to every part of society, regardless of the many challenges involved.

Driven by this commitment, we will continue doing our utmost to provide lifelong support for our customers going forward, serving as the healthcare professionals most closely involved in their wellbeing.

NIHON CHOUZAI INTEGRATED REPORT 2022 01 01 ————

### **Our Mission**

The Nihon Chouzai Group's Unchanging Significance to Society

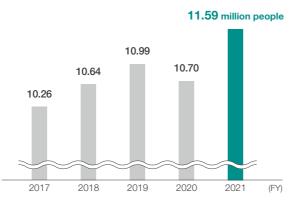




## 11.59 million people

This is the number of patients who used our dispensing pharmacy in one year. We will continue to give close support to patients, squarely facing the fact that we are involved in the health and lives of so many people\*.

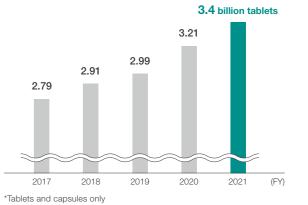
#### Yearly Patient Use of Nihon Chouzai Pharmacies



## 3.4 billion tablets\*

This is the number of drugs delivered to medical institutions through our Pharmaceutical Manufacturing and Sales Business in one year. By supplying high-quality, low-cost generic drugs, we not only address drug therapy for patients, but also help reduce the financial burden on both patients and the healthcare system.

#### Pharmaceutical Sales Volume in the Pharmaceutical Manufacturing and Sales Business



<sup>\*</sup>Total number of pharmacy visits.

### **Our Mission**

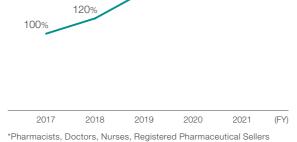
The Nihon Chouzai Group's Unchanging Significance to Society



# 171 % (versus FY2017)

This figure represents the growth rate in the number of clients to whom we have placed medical professionals through our Medical Professional Staffing and Placement Business, Japan is facing a so-called "2025 Problem," when the nation's baby boomer generation will reach 75 or older (late-stage elderly). Given the projected shortage of medical personnel in Japan, the roles of pharmacists and nurses are expected to expand significantly. We will address this social issue head on, ready to provide medical professionals to medical and healthcare facilities through staffing and

Number of Medical Institutions to Which We Placed Medical Professionals\* Through Our Medical Staffing and Placement Business (Versus FY2017)



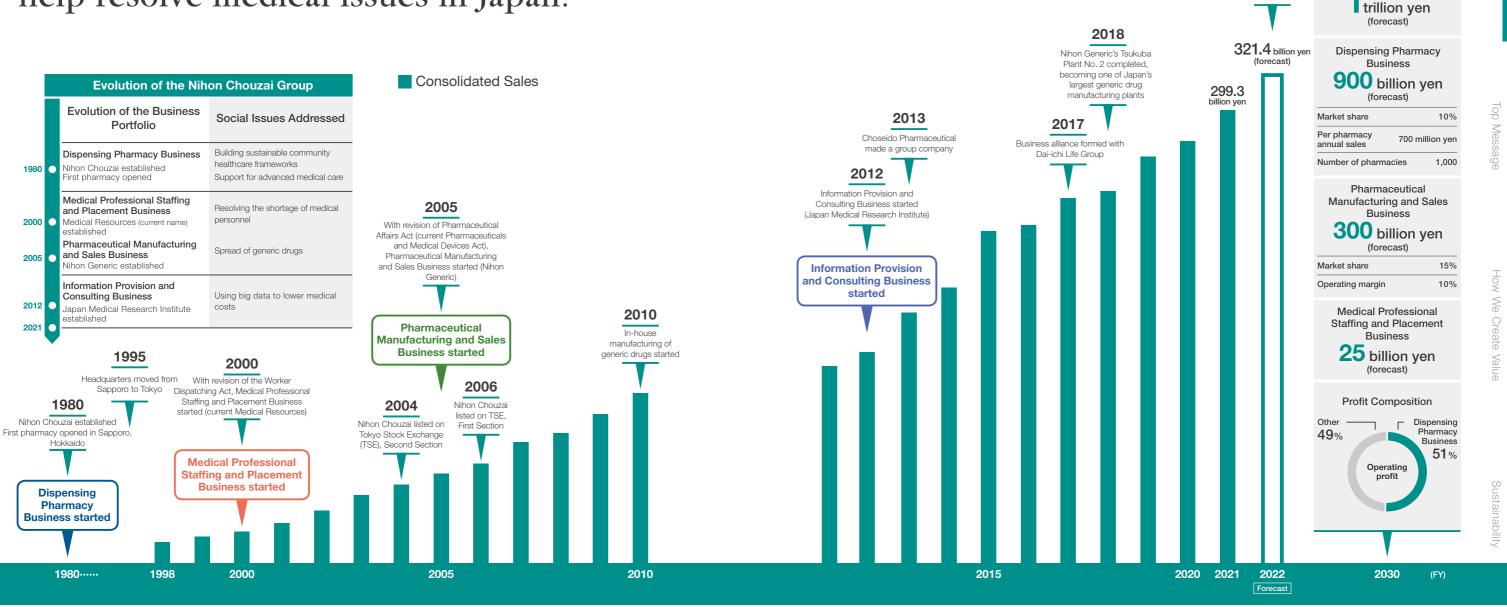
# To give the future of healthcare the closest possible support

## Our Vision (Our Ideal for the Group in 2030)

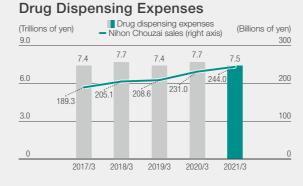
#### The most trusted partner in healthcare

To give people the closest possible support. We cannot fulfill this great mission in isolation, but will embrace input from everyone we serve, including patients, healthcare professionals, research institutions, companies, and government agencies as we work together to create new standards of care.

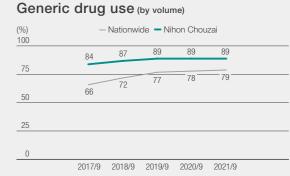
Looking toward 2030, as a team of medical professionals always a step ahead of the times, we will endeavor to become the most trusted partner in healthcare for all of our stakeholders.











Long-Term Vision

2030

Group sales

2022

Nihon Chouza

listed on TSE.

Prime Market

## **Nihon Chouzai Group News**

(April 2021 - August 2022)

News from the Group

#### August 2021

**Announced Digital Transformation** Strategy . Recognized as a DX Certified business operator in December

#### May 2021

Participated in Regional Smart Healthcare Consortium, with Nihon Chouzai's president appointed as a director

Collaborating to promote widespread online healthcare and medication guidance

May Apr

### Jun

Jul

### Aug

Sep

#### Oct

October 2021

#### Nov

Dec

P55

Jan

#### MHLW Accreditation as an Appropriate Fee-Charging Job Placement Agency in the Healthcare Field

January 2022

chatbot function to the communication function of electronic medication notebook

Okusuri Techo Plus

Added a medication consultation

Medical Resources was recognized as an Appropriate Fee-Charging Job Placement Agency in the healthcare field under a Ministry of Health, Labour and Welfare (MHLW) system for certifying job placement agencies in the fields of healthcare, longterm care, and childcare.

Feb

The shortage of human resources in Japan is particularly marked in the fields of medical care, long-term care, and childcare. The MHLW system was created to address various issues involving the job placement agencies that work to respond to such shortages, such as rapid staff turnover and the improper charging of referral fees. Industry groups and experts compiled standards for job placement agencies, and those that meet certain criteria are certified as "appropriate business operators." The goal of the certification system is to help secure the human resources needed in each field and improve the quality of job matching. It allows job providers to get an overview in advance of agencies, including the content, quality, and cost of services, which informs their selection of the appropriate agency.

#### March 2022

Apr

Mar

February 2022

Nihon Generic introduced carbon neutral city gas at plants and research facility, joined the Carbon **Neutral LNG Buyers Alliance** 



May

**April 2022** 

Introduced an executive officer system

May 2022

coastal seafarers

Nihon Chouzai started onboard online medication guidance for

#### METI Recognition as 2022 Health & Productivity Management Outstanding Organization in the large enterprise category

March 2022

Official website of Nihon

Chouzai's online pharmacy

service NiCOMS launched

The Nihon Chouzai Group is committed to creating a workplace where employees can work safely, healthily, and energetically as a key management theme. In September 2021, we issued a Declaration of Health and appointed the president as Chief Health Management Officer. Under this health and productivity management framework, we have been working to reinforce health management in the Group. With the recent recognition from the Ministry of Economy, Trade and Industry (METI), and from the standpoint of sustainability, we will further step up health and productivity management initiatives, working together across the Group to pursue an ambitious health promotion agenda as a top runner in the healthcare industry.

# 健康経営優良法人

#### April 2022

Jun

#### No. 1 in Healthcare/Welfare/ Pharmacy and Chemistry/ Pharmacology Category in the Desirable Hiring Company Ranking, Voted Industry Leader in Two Other Categories

Jul

In a company popularity ranking among job-seeking graduates carried out by leading recruiting information provider Mynavi and newspaper publisher Nikkei, which targeted undergraduate and graduate students due to complete their studies in March 2023, Nihon Chouzai ranked No. 1 in both the healthcare/ welfare/pharmacy and chemistry/ pharmacology categories. In two other categories as well, the Group received the most votes for the pharmacy/ drugstore sector.

Nihon Chouzai ranked No. 1 in the pharmacy/drugstore sector in the recent

- Healthcare/welfare/pharmacy majors: 1st place (last year: 2nd)
- Chemistry/pharmacology majors: 1st (last vear: 1st)
- Science majors overall: 20th (last year: 24th)
- Female science majors: 7th (last year: 8th)

### October 2021

Began handling medical-use antigen test kits at all pharmacies **Established a Sustainability Committee** Identified material issues for the Group

December 2021

May 2021

#### Kurumin Certification as a Company that Supports Parenting

About 60% of our employees are pharmacists, of whom about 70% are women. For the company to grow, creating a framework that allows women to play an active role over the long term is essential. Our efforts to achieve a high standard of parenting support were recognized in May 2021 with Kurumin certification from the Ministry of Health, Labour and Welfare

#### August 2021

#### First\* FINDAT Service Provided to an Educational Institution, Meiji Pharmaceutical University (MPU)

FINDAT is a drug information platform for medical professionals. We broadened our focus in 2022 to include providing the service to educational institutions. Our first success was at MPU, where faculty members in charge of medical treatment and drug information practicums will use FINDAT to train students in evidencebased drug selection. \*As of August 2, 2021

**⊕** FINDAT

November 2021

#### **Full-Fledged Operation of Online** Insurance Eligibility Verification System

Online insurance eligibility verification allows medical institutions and pharmacies to verify patient insurance eligibility information using patients' Individual Number Cards (like tax ID number cards) or health insurance cards. Nihon Chouzai has participated in this government initiative since shortly after the trial launch began. In line with the start of full-fledged operations in October 2021, we rolled out the system to all of the 663 pharmacies that had opened by the end of March 2021.



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Nihon Chouzai's new Group philosophy is "to give people the closest possible support." Together with formulating this philosophy, we sought to envision how the four businesses of the Group can embrace input from everyone we serve, including patients, healthcare professionals, research institutions, companies, and government agencies, as we work together to create new standards of care.

Looking toward 2030, as a team of medical professionals always a step ahead of the times, we will endeavor to become the most trusted partner in healthcare for all of our stakeholders.

#### Note on Forward-Looking Statements

Integrated Report 2022 contains forward-looking statements about the plans, strategies, and performance of the Nihon Chouzai Group. These statements are based on management's judgments derived from currently available information. Please note that actual business performance is subject to various risks and uncertainties and results may differ significantly from the statements.

Factors that can affect the outlook include economic conditions surrounding the various business areas, the status of revisions to relevant laws and regulations, the status of revisions to medical fees, and the status of product development. However, factors that can affect business performance are not limited to these.

#### **Editorial policy**

In addition to discussing the management policies and business strategies of the Nihon Chouzai Group, Integrated Report 2022 provides comprehensive financial and non-financial information, with the goal of gaining a clearer understanding among our shareholders, investors, and other stakeholders about our medium- and longterm corporate value creation. The reporting period is FY2021 (April 2021-March 2022). However, the report also refers as necessary to FY2022 (April 2022-March 2023).